



EQUITY RISK PARTNERS GLOBAL

Your Partner, Due Diligence to Divestiture

ORGANIZATION PROFILE

Equity Risk Partners Global is the first and only international insurance brokerage alliance focused exclusively on the needs of the private equity marketplace. Comprised of independent brokers in countries with a significant amount of private equity activity, this worldwide consortium is dedicated to improving the efficiency, structure and return of private equity transactions through a unified and consistent approach to due diligence and client service. Combining extensive industry experience with a comprehensive set of specialized resources, Equity Risk Partners Global delivers creative, cost-effective insurance solutions for private equity firms and operating companies around the globe.

EXCLUSIVE FOCUS ON PRIVATE EQUITY FIRMS

Equity Risk Partners Global has redefined the role of the insurance broker in global private equity from selling insurance to finding solutions, from oversight to advice. Our private equity firm clients benefit from our:

Exclusive Focus

We are the only insurance broker alliance dedicated to serving the needs of the private equity industry — it is the core of what we do.

Due Diligence

Equity Risk Partners Global manages your risk exposure. We help investment firms analyze business risk, assess risk management practices, interpret coverage adequacy, and design cost-effective solutions by applying our unique due diligence perspective. All analysis is performed by a broker located in the country where your target company operates – not by an individual that thinks that they understand all jurisdictions.

Experienced Guidance

Our brokers have worked together on over 1,000 private equity transactions and thousands of insurance placements. We know what works - and we know the pitfalls to avoid.

Integrated Teams

Our team of experienced professionals will provide you with a single point of contact through the life of your deal, from diligence through divestiture.

Industry Access

Do you have unique needs or exposures? Our access to specialized resources in all industry segments and in over 50 countries means we have the solutions.

Entrepreneurial Spirit

Our brokers are dynamic business owners and high-level executives that understand the entrepreneurial drive and risks associated with building a business you believe in.

The Best Team in the Business

Because private equity firms are incredibly demanding consumers of insurance services, we have assembled the best team of insurance brokers in the business. They are dedicated, focused, and they work in deal time.

Global Reach

Equity Risk Partners Global operates in over 50 countries and can provide due diligence services anywhere in the world through our extensive network of correspondent members. Our members work in key countries, enabling them to move quickly in order to get your deal done.

Extensive Resources

Most small brokers/agents have limited resources. Most large brokers save resources for their Fortune 500 clients. Equity Risk Partners Global's unique and considerable flow of deals has allowed us to develop a comprehensive set of specialized resources. We will do whatever it takes to access the best resources for our clients — regardless of the economic impact to us.

Client Service

Our Account Executives have a deep commitment to servicing their clients. When you need outside, specialized resources, they will coordinate them and remain your single point of contact throughout the life of your investment. They know your claims history. They know your safety issues. They know your short-term needs and long-term goals.



INSURANCE & RISK CONSULTANTS

ABOUT MDS

MDS is the leading insurance broker and risk management consultant in the Portuguese market. With 25 years of experience, MDS is a dynamic and growing company, with turnover exceeding \$20,000,000 and approximately 180 employees. Headquartered in Porto and with offices in Lisbon and Coimbra, MDS operates in many industries and insurance lines. Equipped with a multi-disciplinary and highly qualified team, MDS is a dedicated player in the financial market and also specialized in the following areas: Casualty & Financial Lines, Employee Benefits, Credit & Financial Risks, Property & Engineering, Risk Management, Energy, Affinity Groups, Private Clients, Claims Management and International Business.

MDS is part of MDS Group, holding the 3rd largest corporate insurance broker in Brazil and a strong participation in Cooper Gay Swett & Crawford, the 4th largest independent reinsurance broker in the world.

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